Response assessments	Company 'A'		
Contact	name		
	phone no.		
	email		
Costs (once off/ongoing)			
Development			
Package			
Maintenance			
Management			
Support			
Hosting			
Hardware			
Grand Total			
Savings (once off/ongoing)			
Development			
Package			
Maintenance			
Management			
Support			
Hosting			
Hardware			
Grand Total			
Overall response			
Complete			
Professional			
Easy to understand			
Understanding business			
Local Government			
Business Area			
Understanding of business requirements			
Detailed business requirements			
Understanding of technical requirements			
Detailed technical requirements			
Environment			
Standards			
Interfaces			
Data			
Security			
Sustainability			
Development Approach			
Design			
Build			
Test			
Initial developments			
Understanding requirements			
Approach			
Ongoing developments			
Understanding requirements			
Approach			
Hosting			
Response to requirements			
Support Services			
Understanding			
Response			
Sizing			
Understanding			
Response			
Training and education			
Hands on			
Materials			
Courses			
Reference sites			
Relevance			
Quality			
Multilingual			
Value added's to proposals			